



News Release Title:	IMC Partners with CyrusOne to Expand Data Center Services in the Federal Space		
Release Specifications:	For Immediate Release	Date of Release:	21 June 2017
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IMC Partners with CyrusOne to Expand Data Center Services in the Federal Space

Dulles, VA – [Innovative Management Concepts, Inc. \(IMC\)](#), an information technology services and solutions company, announces a strategic partnership with Cyrus One (NASDAQ: CONE), a premier global data center provider, to expand data center services and offerings and improve access to these services in the Federal space. As a result of the partnership, CyrusOne’s services will be added to IMC’s General Services Administration (GSA) schedule, enabling government agencies to procure these timely and mission-critical services, including data center hosting and cloud management. IMC is also taking a footprint in CyrusOne’s Northern Virginia data center campus.

The IMC/CyrusOne partnership will provide the means for government entities to comply with the [Data Center Optimization Initiative](#) and fulfill the data center requirements of the [Federal Information Technology Acquisition Reform Act](#).

“IMC’s partnership with CyrusOne will be a win for not only both companies, but also a win for Federal agencies in accessing the data center and cloud services that are a current priority,” noted IMC’s CEO, Dr. Robert Might. “IMC’s proven methodologies for information technology service delivery in the data center environment, combined with CyrusOne’s award-winning data center campuses, allow IMC to provide highly resilient, scalable, and cost-effective cloud and data center services.”

“This partnership is a significant step forward in providing a streamlined mechanism for Federal agencies to upgrade their legacy data centers,” said John Gould, Executive Vice President of Global Sales at CyrusOne. “As IMC’s go-to-market data center provider, we can better serve our government entities and provide them with state-of-the-art data center space that will enable them to consolidate their data center footprint and increase the efficiency of their IT portfolio.”

IMC offers a comprehensive range of hosting solutions to the Federal government and commercial organizations ranging from cloud services to simple colocation to fully managed services. IMC provides to its Federal customers a dedicated and elite hosting team of Tier 1, Tier 2, and Tier 3 engineers and Subject Matter Experts with extensive experience in a wide range of cloud computing



environments, systems, and application support, security, hardware and software platforms, as well as the unique privacy, security, and regulatory characteristics of the Federal environment. Find out more about IMC's data center and cloud services at <http://www.imcva.com/cloud.html>.

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About Innovative Management Concepts, Inc. – Innovative Management Concepts, Inc. (IMC), a [Service-Disabled Veteran-Owned Small Business](#), provides a broad range of information technology services to government and commercial clients. Since its founding in 1989, IMC has offered solutions and expertise in: IT operations and maintenance, cyber security, systems and network engineering and support services, cloud/hosting services, software engineering and development, website services, software quality assurance and testing (including IV&V), and project management. Find out more about IMC at www.imcva.com.

About CyrusOne – CyrusOne (NASDAQ:CONE) is a high-growth real estate investment trust (REIT) specializing in highly reliable enterprise-class, carrier-neutral data center properties. The company provides mission-critical data center facilities that protect and ensure the continued operation of IT infrastructure for more than 970 customers, including 190 of the Fortune 1000 or equivalent-sized companies. CyrusOne's data center offerings provide the flexibility, reliability, and security that enterprise and cloud customers require, and are delivered through a tailored, customer-service-focused platform designed to foster long-term relationships. CyrusOne's National IX platform provides robust connectivity options to drive revenue, reduce expenses, and improve service quality for enterprises, content, and telecommunications companies. CyrusOne is committed to full transparency in communication, management, and service delivery throughout its 39 data centers worldwide. Additional information about CyrusOne can be found at www.CyrusOne.com. (CyrusOne's press release on this event is located at <http://news.sys-con.com/node/4109599>.)